

**AMERICAN ECONOMIC ASSOCIATION.  
ECONOMIC STUDIES. VOL. IV. NO. 2.  
PERSONAL COMPETITION. ITS PLACE IN THE  
SOCIAL ORDER AND EFFECT UPON  
INDIVIDUALS; WITH SOME CONSIDERATIONS  
ON SUCCESS. APRIL, 1899; PP. 78-173**

Published @ 2017 Trieste Publishing Pty Ltd

ISBN 9780649487905

American Economic Association. Economic Studies. Vol. IV. No. 2. Personal Competition. Its Place in the Social Order and Effect Upon Individuals; with Some Considerations on Success. April, 1899; pp. 78-173 by Charles H. Cooley

Except for use in any review, the reproduction or utilisation of this work in whole or in part in any form by any electronic, mechanical or other means, now known or hereafter invented, including xerography, photocopying and recording, or in any information storage or retrieval system, is forbidden without the permission of the publisher, Trieste Publishing Pty Ltd, PO Box 1576 Collingwood, Victoria 3066 Australia.

All rights reserved.

Edited by Trieste Publishing Pty Ltd.  
Cover @ 2017

This book is sold subject to the condition that it shall not, by way of trade or otherwise, be lent, re-sold, hired out, or otherwise circulated without the publisher's prior consent in any form or binding or cover other than that in which it is published and without a similar condition including this condition being imposed on the subsequent purchaser.

[www.triestepublishing.com](http://www.triestepublishing.com)

**CHARLES H. COOLEY**

**AMERICAN ECONOMIC ASSOCIATION.  
ECONOMIC STUDIES. VOL. IV. NO. 2.  
PERSONAL COMPETITION. ITS PLACE IN THE  
SOCIAL ORDER AND EFFECT UPON  
INDIVIDUALS; WITH SOME CONSIDERATIONS  
ON SUCCESS. APRIL, 1899; PP. 78-173**



AMERICAN ECONOMIC ASSOCIATION

# ECONOMIC STUDIES

---

VOL. IV. No. 2.

PUBLISHED BI-MONTHLY  
PRICE, \$2.50 PER YEAR

---

## PERSONAL COMPETITION

**Its Place in the Social Order and Effect upon Individuals;  
with some Considerations on Success.**

BY

**CHARLES H. COOLEY, Ph.D.**

---

*APRIL, 1899*

---

PUBLISHED FOR THE  
**AMERICAN ECONOMIC ASSOCIATION**  
BY THE MACMILLAN COMPANY  
NEW YORK  
LONDON: SWAN SONNENSCHEIN & CO.

Copyright 1899, by  
AMERICAN ECONOMIC ASSOCIATION

PRESS OF  
ANDRUS & CHURCH,  
ITHACA, N. Y.,

016318-579

CONTENTS.

---

	PAGE.
I. THE FUNCTION OF PERSONAL COMPETITION,.....	78
II. THE INTENSITY OF COMPETITION,.....	84
III. THE RELATION OF COMPETITION TO ASSOCIATION,.....	95
IV. CONDITIONS OF SUCCESS,.....	114
V. SUCCESS AND MORALITY,.....	123
VI. COMPETITION AND SYMPATHY,.....	146
VII. RESTLESSNESS, INSECURITY AND STRAIN,.....	157
VIII. INDIVIDUALITY, SELF-RELIANCE, EARNESTNESS,.....	164
IX. THE STANDARD OF SUCCESS,.....	167





## **PERSONAL COMPETITION.**

**Its Place in the Social Order and Effect upon Individuals; with some Considerations on Success.**

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

## PERSONAL COMPETITION.

---

I propose to discuss Personal Competition with no special reference to industry or commerce, but rather with a view to the part that it plays in social life as a whole, and to the effect it has upon the character and happiness of men. With this purpose I shall consider its function, its intensity, its relation to association, the conditions of personal success, the bearing of success upon morality, the effect of competition as regards sympathy, contentment and individuality; and finally, the standard of success. Of course the discussion of these subjects is very far indeed from exhaustive: my aim is to give a concise and connected view of principles and to suggest, at least, their application to existing social conditions.

Some of the matters treated are of a sort concerning which many people feel strongly, upholding conflicting views with a common vehemence. I cannot expect to reconcile these differences, which rest as much upon temperament and point of view as upon intellectual grounds; but I hope that discerning readers will find in what I say evidence of a painstaking desire to see the truth and to state it fairly.