

THE MANUAL OF RECEIPTS

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The manual of receipts by Sidney P. Johnston

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SIDNEY P. JOHNSTON

**THE MANUAL
OF RECEIPTS**

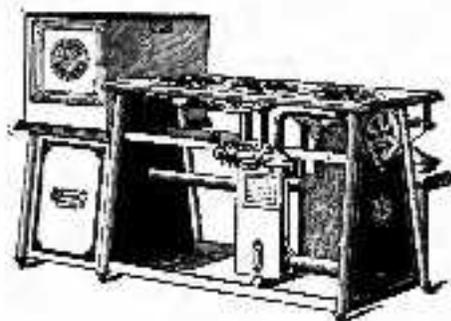
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We would have you notice that the world is moving—moving rapidly, too. Rapid advances have been made in all kinds of business operations during the last decade, and in none more than in the Stove and Furnace business. Just here we would whisper in confidence to you, that this rapid advance, so far as the stove business is concerned, has not been an universal one. There are still some back numbers in the business—men who think “a stove good enough for **GRANDFATHER** is good enough for me.” Now, we feel sure you are not to be classed among that number; in fact, we **KNOW** you are not one of that class, otherwise you would not be reading this book. Now, then, knowing you to be a live, progressive, wide-awake dealer, we feel no hesitancy whatever in stating clearly and plainly, so as not to be misunderstood, that if you desire to keep your reputation of progressiveness, as well as your growing trade, you cannot afford to overlook our line of strictly up-to-date stoves and furnaces. Of course, we cannot enumerate them all here, but can only call your attention to our line of Penn Rether Ranges. They are the leading ranges on the market to-day. We make that assertion without fear of contradiction—it is an acknowledged fact. They are selling as fast as we can make them, and if you want to be in it, you cannot afford to do business without having them represented on your floor.

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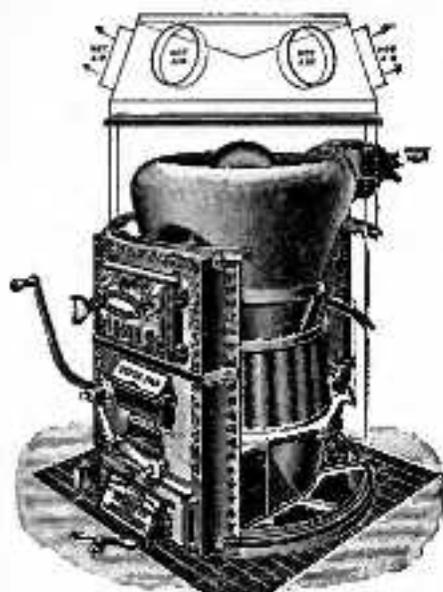
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