

**DEPARTMENT OF COMMERCE, BUREAU  
OF FOREIGN AND DOMESTIC  
COMMERCE, SPECIAL AGENTS SERIES  
- NO. 177: BOOTS AND SHOES, LEATHER,  
AND SUPPLIES IN ARGENTINA,  
URUGUAY, AND PARAGUAY**

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No. 177: Boots and Shoes, Leather, and Supplies in Argentina, Uruguay, and Paraguay by  
Herman G. Brock

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**HERMAN G. BROCK**

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**DEPARTMENT OF COMMERCE**

**BUREAU OF FOREIGN AND DOMESTIC COMMERCE**

**B. S. CUTLER, Director**

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**SPECIAL AGENTS SERIES—No. 177**

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**BOOTS AND SHOES, LEATHER,  
AND SUPPLIES**

**IN**

**ARGENTINA, URUGUAY, AND PARAGUAY**

**BY**

**HERMAN G. BROCK**

**Trade Commissioner**



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## LETTER OF SUBMITTAL.

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DEPARTMENT OF COMMERCE,  
BUREAU OF FOREIGN AND DOMESTIC COMMERCE,

*Washington, April 16, 1919.*

SIR: There is submitted herewith a report by Trade Commissioner Herman G. Brock on the markets for boots and shoes, leather, and shoe supplies in Argentina, Uruguay, and Paraguay. The Argentine market will absorb only high-grade shoes because the domestic shoe-making industry is already rather extensive, is improving the quality of its product, and is highly protected. An increasing demand for leather and shoe supplies is thus foreshadowed, which American goods should be able to meet, though competition from the domestic leather industry is becoming more formidable owing to improved tanning methods. In Uruguay and Paraguay the United States has a strong hold, which can be further developed.

Respectfully,

B. S. CUTLER,  
*Director.*

TO HON. WILLIAM C. REDFIELD,  
*Secretary of Commerce.*