

**INSTINCTS IN INDUSTRY,
A STUDY OF WORKING-
CLASS PSYCHOLOGY**

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Instincts in industry, a study of working-class psychology by Ordway Tead

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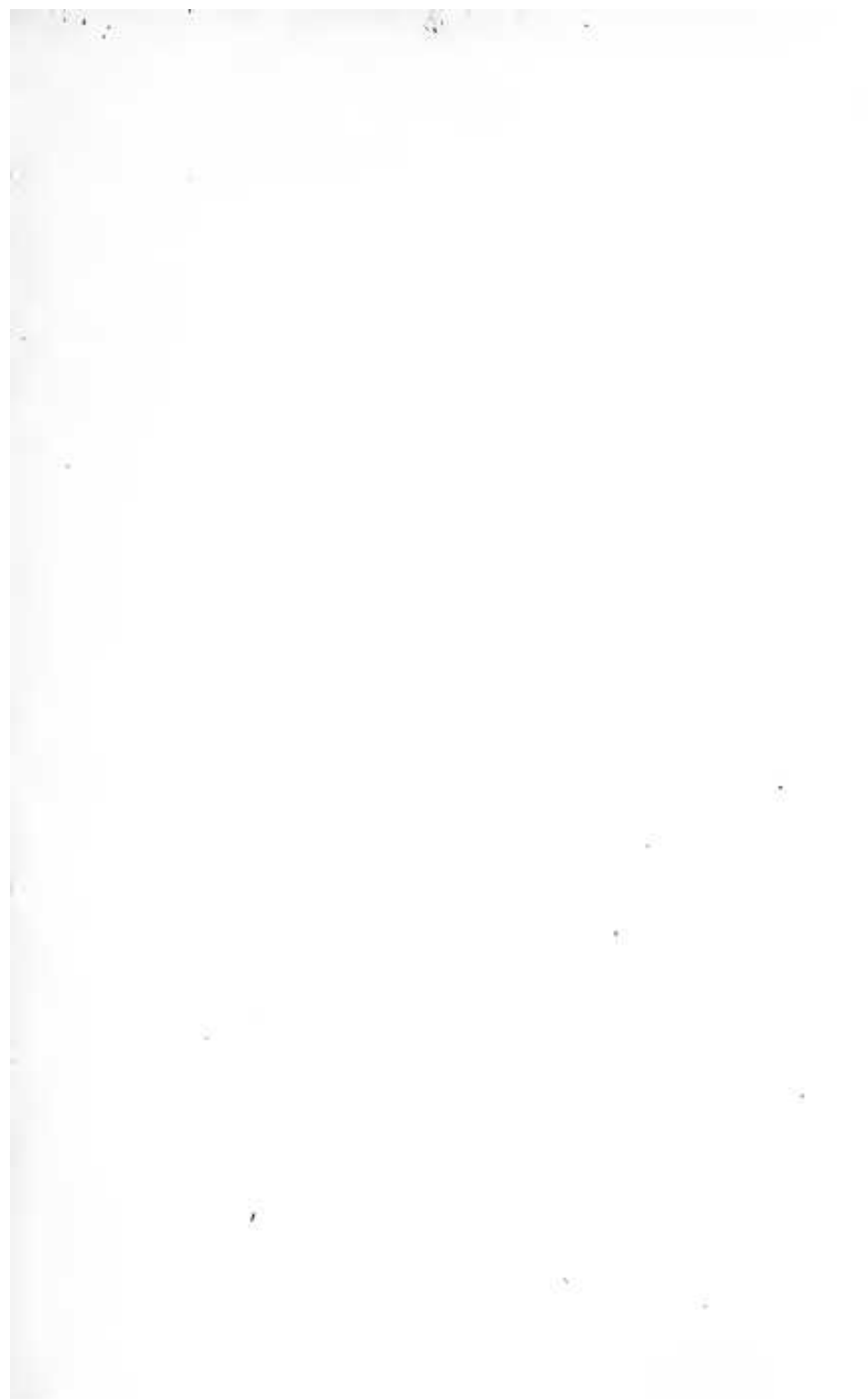
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TO
MY PARENTS



WHEN it is known what types of instinctive mechanisms are to be expected, and under what aspects they will appear in the mind, it is possible to press inquiry into many obscurer regions of human behavior and thought, and to arrive at conclusions which while they are in harmony with the general body of biological science have the additional value of being immediately useful in the conduct of affairs.

WILLIAM TROTTER

in *The Instincts of the Herd in Peace and War*

