JUDGING HUMAN CHARACTER

Published @ 2017 Trieste Publishing Pty Ltd

ISBN 9780649620432

Judging Human Character by H. L. Hollingworth

Except for use in any review, the reproduction or utilisation of this work in whole or in part in any form by any electronic, mechanical or other means, now known or hereafter invented, including xerography, photocopying and recording, or in any information storage or retrieval system, is forbidden without the permission of the publisher, Trieste Publishing Pty Ltd, PO Box 1576 Collingwood, Victoria 3066 Australia.

All rights reserved.

Edited by Trieste Publishing Pty Ltd. Cover @ 2017

This book is sold subject to the condition that it shall not, by way of trade or otherwise, be lent, re-sold, hired out, or otherwise circulated without the publisher's prior consent in any form or binding or cover other than that in which it is published and without a similar condition including this condition being imposed on the subsequent purchaser.

www.triestepublishing.com

H. L. HOLLINGWORTH

JUDGING HUMAN CHARACTER



JUDGING HUMAN CHARACTER

BY HARRY L. HOLLINGWORTH

JUDGING HUMAN CHARACTER
THE PSYCHOLOGY OF FUNCTIONAL
NEUROSES

ADVERTISING AND SELLING Principles of Appeal and Response VOCATIONAL PSYCHOLOGY APPLIED PSYCHOLOGY

APPLIED PSYCHOLOGY (With A. T. Poffenberger, Jr.)

D. APPLETON AND COMPANY
Publishers New York

T216 C

JUDGING HUMAN CHARACTER

H. L. HOLLINGWORTH

PROFESSOR OF PSYCHOLOGY, BARNARD COLLEGE, COLUMBIA UNIVERSITY; AUTHOR OF "ADVENTISING AND SELLING: PRINCIPLES OF APPEAL AND RESPONSE," "VOCATIONAL PSYCHOLOGY," "PSYCHOLOGY OF PUNCTIONAL NEUROSES," ETC.



D. APPLETON AND COMPANY NEW YORK :: 1922 :: LONDON

My more



D. APPLETON AND COMPANY



PRINTED IN THE UNITED STATES OF AMERICA

TO

A GROUP OF BOYHOOD COMRADES

E. Lagrande Cherry, C. Laroy Cherry, J. Reid Green, Glenn n. Venrick, EDW. L. Witte

is a

PREFACE

The following chapters present, in organized arrangement, part of the material included in a series of lectures on vocational and industrial psychology. Only those topics are considered which bear more or less directly on the appraisal of human character, for definite and usually for practical purposes. The book does not undertake to outline plans for vocational guidance, nor to prescribe specific procedures in personnel work. It offers, instead, a general and nontechnical survey of the principle methods relied on in judging human traits.

Traditional methods are criticized, and effort is made to suggest improvement in the technic of applying these methods or in interpreting the results derived from their use. The present status of the methods of mental measurement in various fields is surveyed, in the endeavor to communicate a general understanding of the principles underlying these methods. No attempt is made to present nor to advocate special tests or scales in any of the fields considered, but references are given in the bibliography which should