

PATENTS AND HOW TO MAKE MONEY OUT OF THEM

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Patents and How to Make Money Out of Them by W. B. Hutchinson

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W. B. HUTCHINSON

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OUT OF THEM**

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HOW TO MAKE MONEY OUT
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BY
W. B. HUTCHINSON

OF THE NEW YORK BAR



D. VAN
NOSTRAND
NEW YORK

D. VAN NOSTRAND COMPANY
23 MURRAY AND 27 WARREN STREETS

1899

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W. B. HUTCHINSON
Patent Attorney
NEW YORK

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PREFACE

The main object of this book is to tell how to make money out of inventions and patents.

It treats chiefly of the business side of inventions. Its authors have had a large experience in matters relating to patents, and believe that a little honest and reliable advice as to how to invent, to patent, to introduce, to sell and to protect an invention will be appreciated by all who have or are likely to have business in this line. Nearly all the literature on this subject has been in the nature of text-books on the law of patents, which are practically of no use to the business man, or in the form of adroit advertising matter, the object of which has been to transfer dollars from the pocket of the inventor to that of the advertiser. It is a recognized fact that many ingenious men waste their ingenuity by exercising it in the wrong direction. To such men it is hoped this book will be an aid. Others, through ignorance of the nature of patents and the proper method of procedure, fall into the hands of incompetent and unscrupulous attorneys and fail to secure that to which the law entitles them, and so see a competency slip from their hands. To such this book, if followed, will prove a blessing. Again, manufacturers and

other business men often meet with loss in purchasing patents which do not cover the inventions to which they relate, or to which the title is in some way defective. To these the book will be of great assistance. Competent lawyers are often unable to advise their clients as to practical means of selling, licensing or introducing a particular invention. It is hoped that this book will be a help to them. Finally, we commend this volume to all people having any connection with patents, and trust that the practical experience which is herein embodied may, in some way, be a help to all.

This book is not intended to take the place of an attorney; it is not published to boom a patent agency; it is not a collection of legal lore and decisions for the especial use of lawyers, but it is intended as a practical guide for inventors, manufacturers, lawyers and business men generally who have anything to do with patents.

We have avoided text-book form in this book and have refrained from using foot notes, as these, to the average reader, are confusing and disconcerting. The reader is asked to take our word for the facts herein, and as to matter of opinion and advice to take it for what it is worth.

NEW YORK, February, 1899.

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