

**THRIFT**

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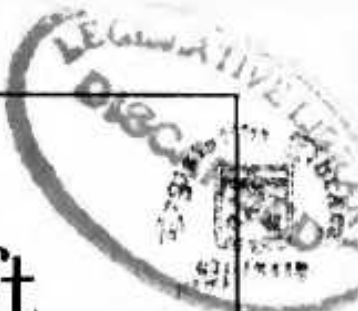
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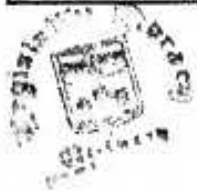
Author of "Three Acres and Liberty," "What Tolstoy Taught," "Things as They Are," "The Mastery of Grief," etc.

*"Thrift, Thrift, Horatio! The funeral baked meats  
Did coldly furnish forth the marriage tables."*

HAMLET, Act I, Scene ii



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DEDICATED  
TO ALL INTELLIGENT PERSONS  
WHO WANT TO BE GOOD, AS WELL AS HAPPY  
AND PROSPEROUS, AND WHO FIND IT  
INCONVENIENT TO BE POOR

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# THRIFT

## CHAPTER I

### THE FOUNDATIONS OF FORTUNES

IN the dark ages Samuel Smiles wrote a Sunday-school book about Thrift; be-good-and-be-happy dope; save a penny a day and you will be rich — if you marry the boss's daughter.

You will find it in the morgue department of the libraries still. By the aid of strong tobacco I read into it and into many "success" books for the blind mind; also I have studied numerous salesmanship works upon how to sell your soul with your goods. I have further prospected vast stretches of print, telling of methods and tricks for saving time that take all the time there is, and would take more if there were any more; and collections of instances of successful advertising that would seem to show that it is all chance what kind of advertisement "brings results."

Any one who can succeed in reading them could succeed in anything. These "honesty-and-industry-